

	Organizational		Amounts: Revenue & Costs			Patient-Day Amounts			Model Patient-Day Amount			Efficiency Variance		
	Total Patient-Days 52,000		Hospice	IP Unit	Home Health	40,000	7,000	5,000	Hospice	IP Unit	Home Health	Hospice	IP Unit	Home Health
	Total	PPD				Hospice	IP Unit	Home Health						
Medical Records	553	0.01	399	21	133	0.01	0.00	0.03						
MIS	33,692	0.65	27,746	991	4,955	0.69	0.14	0.99						
Other Labor	1,225	0.02	923	17	285	0.02	0.00	0.06						
Total	\$ 851,394	16.37	\$ 627,982	\$ 89,287	\$ 134,125	\$ 15.70	\$ 12.76	\$ 26.83						
Operating														
Accounting/Audit	\$ 6,579	0.13	\$ 4,201	\$ 1,268	\$ 1,110	\$ 0.11	\$ 0.18	\$ 0.22						
Answering Service	1,407	0.03	987	311	110	0.02	0.04	0.02						
Bank Service	1,943	0.04	1,188	343	411	0.03	0.05	0.08						
Computer Expenses	581	0.01	348	96	137	0.01	0.01	0.03						
Consulting/Professional Fees	10,791	0.21	7,194	1,870	1,727	0.18	0.27	0.35						
Continuing Education	6,826	0.13	4,288	1,050	1,488	0.11	0.15	0.30						
Copier Expense	6,870	0.13	4,456	1,021	1,393	0.11	0.15	0.28						
Depreciation-Major Moveable	607	0.01	419	89	98	0.01	0.01	0.02						
Dues, Licenses & Subscriptions	28,564	0.55	17,519	3,428	7,617	0.44	0.49	1.52						
EMR System	-	-	-	-	-	-	-	-						
Insurance-All Other	43,149	0.83	21,105	3,752	18,291	0.53	0.54	3.66						
Insurance-Liability	-	-	-	-	-	-	-	-						
Interest-Operating	230	0.00	181	29	21	0.00	0.00	0.00						
Lease/Rent Equipment	1,368	0.03	949	375	44	0.02	0.05	0.01						
Legal	6,791	0.13	4,017	1,530	1,243	0.10	0.22	0.25						
Maintenance-Equipment	-	-	-	-	-	-	-	-						
Marketing Other	37,403	0.72	21,299	7,792	8,312	0.53	1.11	1.66						
Meeting Expense	2,989	0.06	1,758	615	615	0.04	0.09	0.12						
Mileage-Non-Patient	9,577	0.18	4,669	1,556	3,352	0.12	0.22	0.67						
Minor Equipment	9,855	0.19	4,567	1,442	3,846	0.11	0.21	0.77						
Miscellaneous	9,783	0.19	6,464	1,922	1,398	0.16	0.27	0.28						
Office Supplies	35,699	0.69	14,604	4,057	17,038	0.37	0.58	3.41						
Other Expenses	1,384	0.03	969	249	166	0.02	0.04	0.03						
Pagers-Non-Patient	288	0.01	218	51	19	0.01	0.01	0.00						
Postage/Mailings	14,826	0.29	9,409	1,996	3,421	0.24	0.29	0.68						
Printing	23,903	0.46	13,419	7,129	3,355	0.34	1.02	0.67						
Service Contracts-Operating	674	0.01	282	146	246	0.01	0.02	0.05						
Telehealth	-	-	-	-	-	-	-	-						
Telephone	24,325	0.47	9,477	4,739	10,109	0.24	0.68	2.02						
Training-Groups	21	0.00	11	5	4	0.00	0.00	0.00						
Vehicle Exp-Owned/Lease	537	0.01	313	146	78	0.01	0.02	0.02						
Total	\$ 286,969	5.52	\$ 154,313	\$ 47,007	\$ 85,648	\$ 3.86	\$ 6.72	\$ 17.13						
Facility Related														
Alarm System	\$ 203	\$ 0.00	\$ 117	\$ 52	\$ 35	\$ 0.00	\$ 0.01	\$ 0.01						
Cleaning & Paper	5,711	0.11	3,712	1,570	428	0.09	0.22	0.09						
Depreciation-Building	48,310	0.93	32,642	13,057	2,611	0.82	1.87	0.52						
Exterminating	65	0.00	20	7	38	0.00	0.00	0.01						
Insurance-Property	-	-	-	-	-	-	-	-						
Interest-Facility	36	0.00	12	4	20	0.00	0.00	0.00						
Landscaping	190	0.00	55	17	117	0.00	0.00	0.02						
Maintenance-Building	2,518	0.05	896	726	896	0.02	0.10	0.18						
Maintenance Salaries	54	0.00	19	15	20	0.00	0.00	0.00						
Other-Facility	160	0.00	41	32	86	0.00	0.00	0.02						
Property Taxes	24	0.00	7	5	12	0.00	0.00	0.00						
Rent	130,965	2.52	25,300	19,347	86,318	0.63	2.76	17.26						
Service Contracts-Facilities	167	0.00	30	22	115	0.00	0.00	0.02						
Utilities	6,990	0.13	1,219	894	4,877	0.03	0.13	0.98						
Total	\$ 195,394	\$ 3.76	\$ 64,070	\$ 35,750	\$ 95,574	\$ 1.60	\$ 5.11	\$ 19.11						
Indirect Total	\$ 1,333,757	\$ 25.65	\$ 846,365	\$ 172,045	\$ 315,347	\$ 21.16	\$ 24.58	\$ 63.07	\$ 17.51	\$ 66.32	\$ 112.02	\$ 3.65	\$ (41.74)	\$ (48.95)
Total Operational Costs	\$ 6,006,031	\$ 115.50	\$ 4,268,134	\$ 1,134,102	\$ 603,796	\$ 106.70	\$ 162.01	\$ 120.76	\$ 135.76	\$ 1,165.74	\$ 311.33	\$ (29.05)	\$ (1,003.73)	\$ (190.57)
Net Operational Income (Loss)	\$ 2,187,663	\$ 42.07	\$ 1,532,712	\$ 780,177	\$ (125,226)	\$ 38.32	\$ 111.45	\$ (25.05)	\$ (15.76)	\$ (427.86)	\$ (141.33)	\$ 54.07	\$ 539.31	\$ 116.28